



# Sales Quotation

Quote Number: T-US-199105-C

Quote Date: 8/21/02

[ Quote Valid for 16 Days ]

**To:** ANDREW MORGAN  
 OREGON STATE UNIV  
 209 MILNE COMPUTER CTR  
 CORVALLIS, OR 97331-5202  
 UNITED STATES  
 Ph/Fax:541-737-8877/541-737-4484

**From:** Maggie Landry  
 Sun Microsystems, Inc.  
 901 San Antonio Rd  
 MS UNWK 12-202  
 Palo Alto, CA 94303-4900  
 UNITED STATES  
 Ph:800 786-0404 Fax:408 956-5055  
 maggie.landry@sun.com

We are pleased to quote as follows:

**Approved By:** \_\_\_\_\_:A

Reference

Credit Terms
Net 30 Days

F.O.B.
Origin

Item	Product Number	Description	Qty	Unit List Price	Disc	Unit Net Price	Extended Net Price (US\$)
		<p><i>SUN SALES REP:HECTOR VANDENBERG.</i></p> <p><i>Order Placement - Please FAX a formal Purchase Order to the attention of: Teresa Yarbrough@408 956-5055. Please also reference the Sun Quotation Number located at the top of this form on your PO.</i></p> <p><i>To check order status please send email to: edu-csr@sun.com or call 1 800-786-0404, prompt 2, prompt 4.</i></p> <p><i>Quoted per terms and conditions of Agreement: EDV-103 FOB ORIGIN.</i></p>					

Please read this quotation carefully. The terms set forth on the last page of this form constitute the entire agreement between the seller and buyer. Seller will not be bound by any terms of buyer's order that are inconsistent with the terms herein. Acceptance by buyer of these terms may be made either [1] by written acceptance or [2] by receipt by buyer of delivery of any goods described on the face of this form and failure by buyer to return the goods within five days following such delivery.

This quotation shall remain firm for the period listed above unless modified by SUN MICROSYSTEMS, INC. prior to our acceptance of your order. This quotation and any order placed as a result hereof shall be subject exclusively to the Terms and Conditions hereon and execution of the attached agreements. Any contract resulting from this quotation must be signed in Mountain View, CA by a duly authorized representative of SUN MICROSYSTEMS, INC. Any additions, modifications or waivers of any of the Terms and Conditions contained herein or on the attached Agreements shall only be effective if in writing and agreed to by an authorized representative of SUN MICROSYSTEMS, INC. SUN MICROSYSTEMS, INC. disclaims all implied warranties, including all warranties of merchantability and all warranties of fitness for a particular purpose. SUN MICROSYSTEMS, INC. shall not be liable for incidental, special, or consequential damages arising from any cause.

Accepted By: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_



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		<i>Due to the extended leadtimes of specific parts, we request that your purchase order state the acceptance and payment of partial shipments.</i>					
1	X6746A	Redundant FC 8-port switch includes 2 8-port fibre channel switches Documentation (Release Notes, Installation Guide, Sun Switch Configuration Guide, Sun Switch Trouble Shooting Guide and Admin GUI), CD containing Fibre Channel Switch Admin GUI, 19" rack mount hardware for both the switches and rack. Warranty: 2 Year Gold Level Warranty Coverage and Response Features.	1	\$31,500.00	40.00%	\$18,900.00	\$18,900.00
2	X973A	2-meter Fibre Optic Cable	2	\$150.00	N/A	\$150.00	\$300.00
3	XT3BES-RR-22-655E	655GB Sun StorEdge T3BES Rack Ready, includes 2 x T3 arrays configured in 1 partner group, (572-GB usable RAID 5 storage) preconfigured as two RAID 5 LUN's (8+1), (2) 1GB controllers, 18 x 36.4GB 10K RPM FC-AL drives, native FC-AL connection, 2x15 meter fibre optic cables, 2 unit interconnect cables, 4 power cords, 2 year on-site warranty included, SRS Ready, requires separately ordered rack mount rail kit.Std configuration. For Education Market Only.	1	\$44,500.00	N/A	\$44,500.00	\$44,500.00
4	X9667A	7U Dual Rack Mount Rail Kit for StorEdge 72" expansion cabinet, Sun Fire 3800, 4800, 4810, 6800 system cabinets, Sun Enterprise E3X00 to E6X00, E1X000 system cabinets and RETMA racks	1	\$350.00	40.00%	\$210.00	\$210.00

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5	ARRAY-INS-BAS2	ARRAYSTARTBASE CHARGE installation service Base Charge. ArrayStart Base Charge plus Per-Tray Charge provides hardware and software installation and configuration of Sun StorEdge Arrays.	1	\$912.00	N/A	\$912.00	\$912.00
6	ARRAY-INS-PER-TRAY	Sun StorEdge ArrayStart installation service Per-Tray Charge. ArrayStart Base Charge plus Per-Tray Charge provides hardware and software installation and configuration of Sun StorEdge Arrays. Order 1 ARRAY-INS-PER-TRAYpart number for each disk tray to be installed.	2	\$850.00	N/A	\$850.00	\$1,700.00
7	SG-XTAPDLT8-L20	Additional DLT8000 tape drive for the L20 library family	1	\$7,290.00	40.00%	\$4,374.00	\$4,374.00
8	SG-XARY030A	72-inch StorEdge Expansion Rack w/ 2 power sequencers and cables The StorEdge Expansion Rack is intended for a variety of Storage Products including the A1000/D1000, A3000, A5000, and tape products. The rack is 24" wide and 72" tall. This rack will include power sequencers and power cables.	1	\$7,500.00	40.00%	\$4,500.00	\$4,500.00
9	X9818A	Front door assembly for 72" expansion cabinet	1	\$650.00	40.00%	\$390.00	\$390.00
10	X9819A	Fan assembly for 72" expansion cabinet	1	\$1,300.00	40.00%	\$780.00	\$780.00
11	X3858A	U.S./Canada power cord for StorEdge expansion cabinet (NEMA L6-30P plug)	2	N/C	N/A	N/C	N/C
12	X7004A	Sun Ultra Systems Memory 256-Mbyte Memory Expansion (2 x 128-Mbyte DIMMs) OEM ready - 04/97	2	\$460.00	20.00%	\$368.00	\$736.00
13	X9683A	Redundant power supply option for E250	2	\$695.00	20.00%	\$556.00	\$1,112.00

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14	X9691A	E250 server tower to rack conversion kit. Includes new cover, rack slides, brackets and associated hardware needed for installation.	2	\$595.00	20.00%	\$476.00	\$952.00
15	INSTALL 8 PORT SWITCH	\$350.00 per hr. 5pm-8am 3 hr estimate	1	\$1,050.00	N/A	\$1,050.00	\$1,050.00
<b>Total List Price:</b>				<b>\$100,552.00</b>		<b>Quote Total:</b>	<b>\$80,416.00</b>

Accepted By: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_